Welcome to the 2019 Annual Meeting of the Marblehead Museum and thank you for your support and for being a member.

Once again, I begin my annual letter to the membership with tremendous gratitude for our staff, our volunteers and our amazing non-profit, the Marblehead Museum.

Two short years ago, in May of 2017, we were opening the new Carolyn Lynch Education Center and J.O.J. Frost Gallery. That project transformed our home base at 170 Washington Street into a multi-purpose center with two first-class exhibit spaces, our central offices, archival storage, and our reception and gift shop. As we finished that project, we had another ambitious project coming up, a project with a hard date for completion and one that would require raising twice as much money as the 170 Washington Street project. This, of course, was the 250th Anniversary of the building of our prized Jeremiah Lee Mansion, a building that Peter Lynch aptly referred to as the “Crown Jewel of American Pre-Revolutionary War Architecture” during his remarks at our party.

In the fall of 2017 we started gearing up for the 250th Anniversary fundraiser and celebration. At last year’s Annual Meeting, we were in the final stages of preparation for “the best party in 250 years” and I am proud to say that the party lived up to the fanfare. Volunteer Christine Nuccio, and vice president Patty Pederson and their team, a mix of new and active volunteers, organized and executed a Garden Party that Martha and Jeremiah would have been proud of. Gene Arnould swung his gavel to a very supportive crowd and brought in the bulk of our $250,000 goal. The highlight of the evening, if you could top the festivities, was the presentation to Bette Hunt of the first Bette Hunt Preservation Award. No other person that we know has given so much of her time and energy to the preservation and promotion of the Mansion and the award was a fitting tribute to a wonderful woman, supporter, and true friend of our organization.

Because of our successful fundraising drive for the Mansion, you will be seeing workers addressing some of its capital needs. The building is looking very proud with her front and west side facades freshly painted. We also undertook a project of lighting the front of the Mansion at the end of last year, and I want to thank Rik Tuve for the inspiration and diligence in helping make that project a reality. This spring, a donor board will be hung in the Mansion’s Entry Hall in recognition of the people and organizations that gave generously to the 250th anniversary drive. We are proud to honor them and their lasting legacy of support for the Mansion.

We continue to carry on our ambitious goals for the continued growth and sustainability of the museum. Our next campaign will focus on efforts that include building the museum’s membership base, meeting with supporters about planned and benefactor giving, and increasing our Annual Appeal giving. Basically, we will be focusing on the foundational core of our organization. We have been gratified by the tremendous support that that the Museum has received when we have challenged our membership to make the Marblehead Museum an enriching and regionally relevant resource. The Museum board and staff must continue to engage with community to make sure the Museum is a core part of Marblehead’s proud past, present, and future.
Our organization could not survive without the dedication of our stewards in the form of staff and volunteers. Our Executive Director, Lauren McCormack has flourished in her leadership role at the Museum. Lauren’s diligence, professional knowledge and experience, and her ability to juggle several projects, each with care and precision, allows us to be the organization that we are all proud of today. This past spring our Assistant Director, Cheri Grishin, accepted a new job at Essex National Heritage. Cheri will truly be missed and we wish her well in her new endeavor. Cheri has been an integral part of our team and her teamwork with Lauren and Sandy Greenlaw, will be very hard to replace. We will be announcing shortly our new hire for the role of Associate Director of Programs and Operations. Sandy continues to play a very important part of our team managing our membership database and the data coordination of several of the Museum’s most important projects.

I want to recognize our retiring board members Tom Saltsman and Chris Kennedy. I am grateful for your support, contributions and dedication to the Museum. From our board members to our docents, office help, and the Marblehead Garden Club, our volunteer force totals about 100 people. We are forever grateful for their commitment to “keeping the lights on” and allowing us to present our collections, galleries, programs, and properties in the best light possible when we are open for business.

I again look forward to another exciting year of education, collaboration, and support of the Marblehead Museum.

Sincerely,

[Signature]

Above: Lauren McCormack and Jack Attridge present the first Bette Hunt Preservation Award to Bette herself at the Jeremiah Lee Mansion’s 250th Anniversary Celebration. Photo by LuAnn Gabel.
Lauren McCormack, Executive Director
Cheri Grishin, Assistant Director
Sandy Greenlaw, Membership Coordinator
Allison Donovan, Bookkeeper
Alisa Grishin, Saturday Staff

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Sondra Kupersmith*
Karyn Lang
Ann Langan*
Abby LaVoie
## REVENUE AND SUPPORT

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<th>Donations &amp; Dues</th>
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<td>Annual Appeal</td>
<td>$80,335</td>
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<td>Dues</td>
<td>$24,906</td>
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<tr>
<td>Other Donations</td>
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<th>Museum Activities</th>
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<tr>
<td>Admissions</td>
<td>$7,945</td>
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<tr>
<td>Events</td>
<td>$30,501</td>
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<td>Exhibits &amp; Programs</td>
<td>$10,402</td>
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| Other Revenue                    | $8,352               |

**TOTAL REVENUE** $166,370

**NET REVENUE** $(69,894)

**ENDOWMENT REMITTANCES** $90,502

## EXPENSES

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<th>Personnel</th>
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<tr>
<td>Development &amp; Public Relations</td>
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<td>Facilities</td>
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<td>Insurance &amp; Professional Fees</td>
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<td>General &amp; Administrative</td>
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<tr>
<td>Other Donations</td>
<td>$3,929</td>
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**TOTAL EXPENSES** $236,264

## FINANCIAL POSITIONS

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<th>Current Assets</th>
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<td>Cash</td>
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<tr>
<td>Investments</td>
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<tr>
<th>Total Current Assets</th>
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<tbody>
<tr>
<td>Property &amp; Equipment, Net</td>
<td>$425,745</td>
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**TOTAL ASSETS** $2,066,966

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<th>Liabilities</th>
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<tr>
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</table>

**LIABILITIES** $116,957

**NET ASSETS** $1,950,009

**ENDOWMENT REMITTANCES** $90,502

## Financials

**Year Ended December 31, 2018**

- Total Revenue and Support: **$256,872**
- Total Expenses: **$236,264**
- Total Liabilities & Net Assets: **$2,066,966**

- Joan Leonard
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- Susan McMullin
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- Charles Mammen*
- Mary McAllister*
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- Nancy Walker*
- Louise Weber
- Nila Webster
- Holly Willsey-Walker*
- Kyle Wiley

* Lee Mansion and Civil War & G.A.R. Museum Guides

- Student Interns
  - Margaret Dever, Bates College
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Julie Sweetland Sootin and Anika
Sweetland
Kenneth Taylor
Meryl, Chris, Aidan and
Ryan Thompson
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Richard B. Wilson

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Abigail and Eugene Record
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Sharon Pingree-Russell and
Webb Russell, III

COMMUNITY AND REGIONAL COLLABORATIONS
The past year was outstanding for the number of Community and Regional Collaborations that partnered, supported and connected with the Marblehead Museum.

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CAPTS Calling All Patriots
Troop Support
Creative Collective
Creative Salem
Creative Spirit, Peyton Pugmire
Epstein Hillel School
Essex National Heritage Commission
Glover’s Marblehead Regiment
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Marblehead Garden Club
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8th Grade - Marblehead Veterans Middle School
Marblehead Charter School
Marblehead Reporter
New England Museum Association
North of Boston Convention & Visitors Bureau
Old Burial Hill Oversight Committee
Old Marblehead Improvement Association
Peabody Essex Museum
Rotary of Marblehead Harbor
Salem Historical Society
Salem State University
SPUR
Town of Marblehead

BUSINESSES
Arnould Gallery, Gene Arnould
Booma Oil
Brattle Book Shop, Ken Gloss
Carol Santoro
Carpenter Costin Tree Service
Cruger Trucking, Chris Cruger
Cuzner W.H.I.P. Landscaping, Dean Cuzner
Digital Docs, Steven Bach
Every Little Breeze Catering, Louise Moore
Fine Period Homes, Jim Laverdiere
Flores Mantilla, Nancy Mantilla
Flower House, Paulette Brophy
George Courage Creative
G.F. Peach, Inc.
G&S Floor Service
Haley's Liquors
JH Turiel & Associates
Khouriri's Oriental Rugs, Ralph Khouri
Landing Restaurant, Robert Simonelli
Marble Harbor Investment Council, Paul Davis
Marblehead Parenting
Matthew Berman, Electrician
Mike Mentuck
Osborne Organics, Chip Osborne
Patrick Maloney Painting
Patrick Martin Snow Removal
Ryan & Coscia, P.C.
Rumson's Rum, Steve Orne
Salem Food Tours
Shubies Marketplace
Timothy Smith Associates
Vinwood Caterers
Wade Whitmore Floral Studio
Wayne Attridge
Zimman's Inc.

Arts’ Delight Colonial Musicians entertain at the Lee Mansion Gala. Photo by LuAnn Gabel.

A Christmas Carol in the Lee Mansion. © Creative Spirit.