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2009 ANNUAL REPORT

# PRESIDENT'S LETTER

In 2009, the Marblehead Museum & Historical Society celebrated its Centennial Year, marking 100 years since the Marblehead Historical Society purchased the Jeremiah Lee Mansion in 1909. The anniversary served as the impetus to launch a year of outstanding new exhibits, programs and events. Connecting with the Marblehead community, presenting the organization as a vital and important part of town life, is the overriding goal of all our efforts.

Many events celebrated the Centennial, including an elegant Gala at the Lee Mansion in June, and a special exhibit that opened in August, Saving the Lee Mansion: 100 Years of Stewardship, which told the past and present story of the Mansion's preservation. The exhibit was enhanced by architectural drawings by architect Bruce Greenwald, Bette Hunt Remembers: The Jeremiah Lee Mansion, a video by Joan Goloboy, Lee Mansion Animation by Boston University School of Photography, Center for Digital Imaging Arts students, and a large scale map provided by Standley Goodwin. The Lee Mansion received much needed maintenance that had been previously deferred. It was painted on three sides, and many minor repairs were done to put it in excellent condition. The Lee Mansion chimneys were repaired, supported by grants from the Essex National Hertitage Commission and the Society of Colonial Wars. After 10 years, the Lee Mansion window conservation project, supported by IMLS, and many private donors was completed. Signage for the Mansion was also put in place, and since the day it was built the Mansion has never looked more welcoming and beautiful.

2009 was a year marked with many honors for the Marblehead Museum & Historical Society. In October MMHS was named "Nonprofit of the Year" by the Marblehead Chamber of Commerce. The Essex National Heritage Commission also honored MMHS Curator Judy Anderson for her participation in the annual Trails and Sails event that highlights attractions in Essex County. In November MMHS was honored by the Old Marblehead Improvement Association with a Certificate of Appreciation to the Board of Directors, members, and staff who continually strive to maintain the historic integrity of the Lee Mansion. Also honored was MMHS Curator Karen MacInnis, who received the Virginia Gamage Award, for her curatorial acumen "which has brought the collection of MMHS into the

STAFF
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Judy Anderson, Lee Mansion
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Karen MacInnis, Collections
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HONORARY DIRECTORS Dorothy Creamer Peter Hart Richard Tuve Bette Hunt Hazel Oliver 21st century and earned it international recognition." MMHS also received a Certificate of Congressional Recognition from Representative John F. Tierney, "on the occasion of the Celebration of its 100th anniversary of stewardship of the 1768 Jeremiah Lee Mansion and recognition of its dedication to the preservation and care of the national historic landmark."

Lectures and programming were lively and well attended. A new event, a beer tasting in the Lee Mansion Garden had a small but enthusiastic crowd, while the Annual Garden Party continued to draw a large group of attendees. The Ice Cream Social, Pumpkin Illumination and Gingerbread Festival, now annual events with the Marblehead Family Fund, are a wonderful way to reach a variety of ages. The Holiday House Tour on Christmas Walk weekend, organized by Board Member and Chair Diane Barbour, was excellent with beautifully decorated and charming houses on tour.

Volunteers are the mainstay of MMHS, and in 2009 they did every kind of job, from answering phones to scooping ice cream to scanning documents for the collection and writing press releases. They were honored at the Holiday Appreciation Party at the home of Board President Dick and Jean Carlson. "Volunteer of the Year" was awarded to Joan Goloboy for her many years of service. It was a fitting ending to a very busy year of events. 2010 promises to be even better.

Our goal for 2010 is to increase our membership. We have successfully integrated our organization into the activities of the community. Many Marblehead residents participate in our wide range of activities, yet our membership remains small. The key to our success in the future is to substantially grow our membership. Recognizing this need we have restructured our organization and focus in order that we may continue to preserve, protect and promote Marblehead's unique history. If you are already a member, we thank you, and encourage you to invite friends, neighbors and colleagues to join. If not, please become a member. We need you.

Richard W. Carlson, President



## TREASURER'S REPORT

The Board, Staff, and Endowment Committee all made significant contributions over the past year which individually and collectively enabled the MMHS to complete a most satisfying year. Considering the economic and financial environment the accomplishments are even more noteworthy. A very significant yet obvious decision was made in early 2009 and that was to dramatically increase our financial commitment to our primary asset which is the Jeremiah Lee Mansion. The Board wanted to make sure that as we finished the first centennial of our collective stewardship the Mansion's appearance would make both the original owners and our community proud. Spending nearly \$100,000, most from endowment principal, requires a little courage and lots of planning and support from all parties. As an organization we were fortunate to be able to work with a variety of contractors who were both highly skilled and more than fair with their cost estimates and time lines. The staff is to be commended for their efforts not only with the planning and management of the "Mansion Project" but also in their ability to substantially increase the number of financially successful events and programs.

Currently, we are undergoing a significant office modernization initiative, the goals of which are to dramatically improve the work environment of 170 Washington Street, bring our computer technology into the modern age and set the stage for an overall improvement in our business management focus, skills and results. Quite simply, we need to do a better job at fund raising both in terms of membership and the annual fund. We have made progress but we need to be more focused and more results oriented. We have adjusted our internal skill set and fully believe that together we can be more successful at providing the necessary financial support on a going forward basis.

MMHS is very fortunate to have a highly professional and dedicated Endowment Committee who has provided exceptional guidance during a very difficult period. Even though we used endowment principal for both the Mansion Project and for operations the fund balance was higher at the end of 2009 than at end of the previous year.

Another major goal of the Board is and has been making the MMHS a dynamic and community involved entity that enriches our historical heritage and proactively "opens its doors" to the community and other organizations like the Family Fund. In so doing, we have dramatically increased attendance, appreciation and revenues. We are very pleased with the loyalty and participation of our members and look forward to expanding our base of support.

We still have our challenges but 2010 should be just as dynamic for MMHS as 2009. We will focus more energy on fund raising and we will continue to invest in the Lee Mansion (parlor). We will also continue to seek ways to expand the awareness and availability of our collections to the town of Marblehead and visitors.

MMHS has done a good job at controlling its costs, maintaining its assets, and sustaining its endowment. We do need to expand our financial base and seek longer term support through planned giving and contributions to the endowment. We are very fortunate to have many very talented individuals providing support and guidance to the Society. The Board is very engaged and has provided excellent leadership and direction. We all look forward to 2010 and appreciate your interest and support.

Fred Settelmeyer, Treasurer

# REVENUES & EXPENDITURES 2009

REVENUES		Expenditures	
Annual Appeal	\$54,814	Salaries	\$107,852
Membership Dues	\$26,462	Insurance	\$24,009
Other Sources	\$4,712	Office Expense	\$10,168
Endowment Income Remitted	\$3,745	Postage, Printing and Support	\$19,327
Endowment Principle	\$135,182	3	4 . )-
	4,	Lee Mansion Conservation	\$94,851
Admissions (JLM)	\$5,553		4,
Exhibits and Education	\$7,131	Maintenance	
Other	\$1,822	JLM	\$3,500
	41,022	Garden	\$4,142
Events		170 Washington Street	\$2,993
Garden Party	\$3,149	House Keeping (cleaning)	\$12,693
Gingerbread Festival	\$1,906	Utilities (creaming)	\$12,605
Gala	\$11,467	o timeles	<b>412,</b> 000
Auction	\$7,233	Events	\$26,966
House Tour	\$24,965	Exhibits	\$2,665
Other	\$3,983	Exmorts	Ψ2,003
other	ψ3,>03	Grant Expenses	\$5,410
Grants	\$21,000	Collections	\$1,460
Grants	Ψ21,000	Concetions	φ1,100
Facilities Rental	\$5,899	Computer Support	\$1,964
Gift Shop Sales	\$1,750	Paid Help	\$5,845
Miscellaneous	\$1,852	Audit/Reports	\$3,175
	*-,	Association Dues	\$1,426
		Gift Shop Merchandise	\$4,359
			\$ 1,000
Total	\$322,625	Total	\$322,625
Total	\$322,023	Total	\$344,623

# INVESTMENTS - CHANGE IN FUND BALANCES 2009

Restricted	Market Value 12/31/09	Transfer Out	Gain (Loss)	Reinvestment	Interest & Dividends	Market Value 12/31/08
Scudder	\$ 95,249	\$0	\$17,163	\$6,100	\$0	\$71,986
Unrestricted	Market Value	Transfer	Gain	Reinvestment	Interest &	Market Value
	12/31/09	Out	(Loss)		Dividends	12/31/08
National Grand Bank	\$ 21,853	(\$2,535)	\$0	\$0	\$11	\$ 24,376
Eastern Bank	\$0	(\$134,372)	\$2,019	\$0	\$1,631	\$130,722
UBS	\$9,461	\$9,575	(\$114)	\$0	\$0	\$0
Vanguard						
General Funds	\$784,307	\$0	\$118,375	\$0	\$16,331	\$649,101
Mansion Preservation	n* \$271,288	\$0	\$40,700	\$0	\$ 5,649	\$224,939
Grand Total	\$1,182,158	(\$127,332)	\$178,143	\$6,100	\$23,622	\$1,101,124

<sup>\*</sup>The Lee Mansion Preservation Fund has two components:

The W.E. and T.E. Bowden Fund and The Martha and Russell Knight Fund.

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